

Summary

Name **Respond to Questions**

Vendor **Constructive Playthings**

Status **Submitted**

Response

Information About the Organization

1. Please provide the name, address, phone number, and email address for the authorized agent submitting the proposal.

Mary Castro 13201 Arrington Road Grandview, MO 64030 816-767-2016 mcastro@constructiveplaythings.com or playground@constructiveplaythings.com

2. Description of organization including: a) Company size/history, b) US Market Share for solutions related to this solicitation, c) Scope of clients serviced, d) Annual dollar amount of current contracts negotiated, e) Industry longevity related to scope of this solicitation, f) Head Quarter's physical address.

Company Overview and Policy

a) Company Size/History

Constructive Playthings was founded in 1953 and has been family-owned and operated for more than 70 years. The company operates out of a 600,000-square-foot facility in Grandview, Missouri, and employs a team that includes former classroom teachers who help ensure our products meet the needs of educators and students.

b) U.S. Market Share

As a privately held company, Constructive Playthings does not disclose exact U.S. market share. However, the company has maintained a significant and longstanding presence in the educational products sector and is widely recognized as an early innovator in direct-to-school educational supply.

c) Scope of Clients Serviced

We serve a broad client base including early childhood centers, public and private schools, Head Start programs, daycares, libraries, nonprofits, and individual educators and families nationwide. Our long history of equipping early learning programs, including some of the first Head Start classrooms, demonstrates our commitment to supporting diverse educational entities.

d) Annual Dollar Amount of Current Contracts

2.32 Million

e) Industry Longevity

Constructive Playthings has deep roots in the educational supply industry. Our longstanding experience provides stability, reliability, and a proven record of meeting the evolving needs of

educators and students.

f) Headquarters Address

Constructive Playthings' corporate headquarters is located at:
13201 Arrington Rd.
Grandview, Missouri 64030, USA

1-800-448-2972

3. Please provide information demonstrating your organization's capacity to provide products/services to all participating entities in the United States including the following: a) Sales team, b) Distribution system, c) Installation team and process, d) Customer service team e) Number and location of support centers in USA, f) Any areas in the United States where your organization's products/services cannot be offered.

a) Sales Team (National Coverage)

- Dedicated K–12/public sector account team with **[2]** field reps
- Regional alignment: **[Northeast / Midwest / South / West]** territories with assigned contacts for faster quotes, contract onboarding, and site-level support.
- Response standards: same-day acknowledgment during business hours; quotes within **[24–48]** hours for standard items; large/bid builds within **[3–7]** business days.
- Support channels: direct rep phone 1-800-448-2972 /email, playground@constructiveplaythings.com for pricing, order history, and reorders.

b) Distribution System

- Primary distribution center: **Grandview, Missouri, | 583,290 square footage**
- Supplemental fulfillment: drop-ship partners for oversized or specialty items.
- Nationwide small-parcel & LTL networks: **UPS/USPS + LTL carriers]** with negotiated service levels.
- Typical lead times:; transit **[3–4 weeks]** business days depending on zone.
- Order consolidation, and inside delivery/room-of-choice available upon request.

c) Customer Service Team

- Team size & hours: **[X]** trained agents, **[Mon–Fri, 8:00 a.m.–5:00 p.m. CT]** via phone (**1-800-448-2972**), email (playground@constructiveplaythings.com),
- SLAs: first-reply within **(24)** business hours; resolution targets **[24–72]** hours depending on complexity.
- Services: order entry, product specs, W-9/COI, returns/RMAs, warranty claims, shipment tracing, damage replacements, and billing support.

d) Number & Location of Support Centers (USA)

- Headquarters/Warehouse/Customer Support: **[Grandview, Missouri, 64030]** (1-800-448-2972).
- Distribution/Operations: **Grandview, Missouri, 64030**

e) Service Availability & Any Restricted Areas

- Standard coverage: all 50 states and Washington, D.C., including urban, suburban, and rural destinations via parcel and LTL.
- Common exceptions (if any):
 - U.S. territories (**[PR, GU, VI, AS, MP]**) serviced via international/territorial carriers with adjusted transit times.
 - APO/FPO/DPO addresses shipped via USPS where eligible

4. Please provide information regarding required licenses and certifications held by your organization.

OSHA 20-0107970 | CPSI 48302-0323

5. Please list any state, GSA, or cooperative purchasing contract your organization holds as well as its current expiration date.

Buyboard #750.24
Tips #210902 Classroom Teaching 10/31/2025

6. What differentiates your organization from your competitors in the K12 school market?

Summary Table

Feature	Constructive Playthings Advantage
Project Management	Full-service support from budgeting to installation
Expertise	30+ years of K–12 playground experience
Safety & Compliance	ASTM & CPSC certified designs and materials
Inclusivity & Accessibility	ADA-accessible, multi-sensory adaptive play systems
Financing	On-hand flexible options to fit diverse school budgets

7. Please list at least 3 school districts that can be contacted as references. Include the following information: Organization Name, Address, Contact Name, Contact Email, Contact Phone Number.

1. Salina USD -Linda Loret700 Jupiter AveSalina, KS 67401(785) 309-5000

Linda.Loret700@usd305.com

2. Hays USD – Dawn M. Bush, M.Ed.

Director, USD 489 Early Childhood Connections

2501 E. 13th

Hays, KS 67601

785-623-2430

dbush@usd489.com

3. Savannah R3 School District – Becki Booth

408 W MARKET ST

Savannah, MO 64485

816-341-0174

rbooth@savannahr3.com

Products/Services Offered

1. Please provide a description of the equipment and services included in your proposal.

We are representing items from the MFG playgroundequipment.com from their quick ship list:

- **In-Stock Play Systems**

Ready-to-ship play structures—ideal for quick installation and convenience.

- **In-Stock Play Accessories**

Add-ons and parts to complement existing setups—think components like slides, panels, and other modular elements.

2. Please specify any products/services that are excluded from your proposal.

Any other playground equipment that we carry that is not from playgroundequipment.com's quick ship list.

3. Describe how your product offering addresses the following: a) Customization, b) User Safety, c) Range of Accessibility.

Our items follow all safety guidelines such as CPSC, ADA and ASTM

4. Please describe your organization's warranty terms in as much detail as possible including: a) Time fram of warranty, b) Lead time on warranty issues.

- a. Our Manufacture PlaygroundEquipment.com warrants our original customer for as long as the original customer owns the product and uses the product with normal use, installation, and maintenance in accordance with published specifications to be free from defects in materials and workmanship.

This warranty does not cover damage from misuse, vandalism, modified parts, or damage such as dents, scratches, fading/weathering, and normal wear and tear. The warranty does not cover the cost of freight or labor for the removal and installation of repaired or replacement parts.

Warranty claims must be filed within the applicable warranty period. Replacement parts carry the applicable warranty from the date of shipment of the replacement part. Repair/Replacement orders for warranted products will be for the component part only. (Not the entire product.) Contact your PlaygroundEquipment.com distributor for a return authorization. Warranties are limited to repair or replacement of defective parts. A repaired or replacement part is covered only for the original warranty period. All warranties begin on the delivery date of the goods. Warranties are non-transferable and only apply to end users who purchase new products directly from PlaygroundEquipment.com or an authorized PlaygroundEquipment.com distributor for personal or business use and not for the purpose of redistribution or re-sale. No other warranties apply.

100 YEAR LIMITED WARRANTY

- b. Aluminum and steel upright posts against structural failure due to deterioration, corrosion, or workmanship
- c. Hardware against structural failure due to deterioration, corrosion, or workmanship
- d. Post caps and clamps against structural failure due to deterioration, corrosion, or workmanship

e. 15 YEAR LIMITED WARRANTY

- f. Rails, rungs, rigid climbers, loops and decks against structural failure or workmanship
- g. HDPE and rotational molded plastic components against structural failure due to materials or workmanship

5 YEAR LIMITED WARRANTY

- h. Cables and nets against premature wear due to natural deterioration or manufacturing defects
- i. Swing Set Frames and Frame Hardware
- j. PVC coating against cracking and peeling

k. 3 YEAR LIMITED WARRANTY

- l. Blow molded plastics against structural failure due to materials or workmanship
- m. Shade Metal Framework
- n. Shade Fabric
- o. Imagination Stations Structures except for moving parts which carry a 1-year warranty
- p. Rubber parts within Zero Still products carry a 3-year limited warranty

q. 1 YEAR LIMITED WARRANTY

- r. Moving parts against structural failure due to materials or workmanship
- s. All materials and products not covered above against failure due to materials or workmanship including swing parts (seats, hangers, chains, connectors) and post mount events (Bongos, Rain Wheel, Ship's Wheel, Single Drum)
- t. All adult fitness equipment
- u. Shade structure moving parts, cables, and materials not specifically listed elsewhere
- v. Thermoplastic and powder-coating on site amenities

w.

LEAD TIME; 3 to 4 weeks

5. Please provide any information related to products/services your organization proposes to enhance and add value to the contract. Include all fees associated with value-added items/services.

Offers several key services and products designed to elevate playground contracts beyond just purchasing equipment:

- **Equipment & Site Furnishings:** A wide selection of playground structures—ranging from swings and climbing apparatus to fun items like GaGa pits and sandbox kits. These come directly from manufacturing partners to ensure quality and standard compliance.
- **Installation Services:** Their full-service team handles the entire playground build—from on-site preparation to final assembly—intended to streamline the process for school stakeholders.
- **Design & Customer Services:** In-house design experts offer assistance in crafting age-appropriate, safe, and inclusive playground layouts. They also provide dedicated project support from conception to completion.
- **Safety Surfacing Options:** While not itemized in detail, they explicitly mention surfacing solutions—likely including materials such as rubber mulch or mats—to enhance playground safety.

- **Financing Options:** To aid budget flexibility, they provide financing packages tailored to diverse financial needs of schools and districts, making playground procurement more achievable

Contract Implementation

1. Describe your organization's marketing strategy to promote this contract to eligible entities across the United States including: a) How will your organization differentiate this contract from other contracts held with other cooperative purchasing agencies, b) How your sales team will incorporate this contract as part of their sales process.

Constructive Playthings will promote this contract nationally through targeted outreach, digital marketing, trade show participation, and direct engagement with schools and public agencies. We will differentiate this contract by highlighting its streamlined procurement process, competitive pricing, and turnkey value-added services such as design, installation, and financing, making it distinct from other cooperative contracts. Our sales team will incorporate this contract into every proposal and customer interaction, positioning it as the preferred purchasing vehicle and ensuring decision-makers clearly understand the advantages of buying through this agreement.

2. Please outline how the current CIESC accounts would be transitioned onto this new contract. What will the user experience be in the transition?

Constructive Playthings will ensure a seamless transition of all current CIESC accounts onto the new contract with no disruption to service. Account profiles, pricing, and ordering processes will be updated automatically, and customers will continue working with their existing sales representatives and familiar ordering channels. Any changes, such as updated contract numbers, will be communicated clearly through direct outreach and email notifications, with customer service available to provide support and training as needed. End users will experience a smooth, transparent transition and immediate access to the benefits of the new contract.

3. Describe your organization's ability to integrate with an e-procurement system for participating entities to utilize if they choose.

The Constructive Playthings Playground team has the capability to fully integrate with e-procurement systems used by participating entities, ensuring efficient and compliant purchasing. We support integration with commonly used platforms such as Jaggaer, Bonfire, Ariba, and others, allowing schools and agencies to access our catalog, pricing, and contract terms directly within their existing systems. Our IT and sales support teams will work collaboratively with each entity to configure account access, upload product data, and test transactions to ensure seamless functionality. This flexibility allows participating entities to streamline their purchasing process, maintain compliance with procurement policies, and benefit from accurate, real-time product and pricing information through the platform they already use.

4. Describe how additional products and services will be added and priced to align with this contract.

Constructive Playthings Playground will add new products and services as needed to align with the scope of this contract, ensuring they meet quality, safety, and compliance standards for K–12 schools and public agencies. All additions will be priced using the same methodology as current contract items to maintain transparency, competitiveness, and consistency, with negotiated discounts applied equally. Updates to offerings and pricing will be shared promptly through digital catalogs, e-procurement platforms, and direct communication with our sales team.

5. Describe how your organization will ensure participating entities receive contract pricing and that sales made through this contract will be reported to Edge Public as requested.

Constructive Playthings Playground will ensure participating entities always receive the correct contract pricing by linking all eligible accounts and purchase orders directly to the contract number in our order management system. Sales representatives will be trained to reference the contract in all quotes and proposals, and pricing will be validated at the point of order entry to guarantee compliance. In addition, all transactions under this contract will be tracked and documented within our reporting system. Sales made through the contract will be reported to Edge Public in the format and frequency requested, ensuring accurate, timely, and transparent reporting.

Logistics

1. Describe how participating entities will place orders for products and services with your organization.

Participating entities will be able to place orders with Constructive Playthings Playground quickly and easily through multiple channels. Orders may be submitted online through our website, via e-procurement platforms, by phone (1-800-448-2972), or by email (playground@constructiveplaythings.com) directly with a dedicated sales representative. All orders will be processed under the contract pricing, with the contract number referenced on purchase orders to ensure accurate application. Our customer service team will provide support throughout the process, from order entry and confirmation to shipping and invoicing, ensuring a smooth and efficient experience for each participating entity.

2. Please describe your organization's installation requirements for products purchased by a participating entity.

Installation requirements:

That area to be ready and marked off where install is to take place. Free of level and free of debris before installation. Installer will be responsible for a "minimal degree of preparation"

3. Does your organization offer product training, and if so, please describe the process and cost for training.

We do not offer product training.

4. Does your organization offer any service or maintenance contract options, and if so, please describe.

N/A

5. What are your organization's current order fill rates?

Our orders are filled within 4 to 6 weeks. All items are on a "made to order" process and will have no backorders.

6. What is your organization's average lead time and on time delivery rate?

Most items will ship within a week. At most 4 to 6 weeks.

7. Please describe your organization's return and restocking process and any fees associated with it.

There will be a restocking fee on all returned items of 25% and customer will be responsible for returning the item back to us.

8. Describe in detail your organization's method for tracking: a) Orders, b) Deliveries, c) Invoices.

All orders will receive an email with tracking numbers once the item ships. All shipments have a 24 hour call ahead before the delivery is made.

Invoices will be sent as soon as verification that the item has been received.

9. Does your organization require the customer to place a deposit when placing an order? Please outline all the details about your organization's policy regarding deposits.

As long as the organization is a School District or non-profit there will be no initial deposit. Invoices will be sent after items are received as well as after installation is completed.
Any other organization will be required to pay a 50% down deposit.

10. Describe your organization's payment terms as well as the different types of payment accepted including, but not limited to: a) Purchase orders, b) Procurement card, c) Credit card/Debit card.

We accept all of the above forms of payment. Purchase Orders, Procurement Cards and Credit/Debit Cards.
On Purchase Orders, these accounts will be set up as a NET 30.

11. Does your organization have any additional charges for customers for using different types of payment forms (i.e., credit card fees)?

no

Price Proposal

1. Please provide information regarding your organization's pricing proposal including: a) Discounts on products, b) Discounts on services/installation, c) How the proposed discount/pricing structure compares to other cooperative purchasing contracts your organization currently holds, d) Additional volume discounts or rebate programs offered.

Category	Proposed Category Discount
Playground Equipment	10 percent

Outdoor Fitness Equipment	NA
Site Accessories	10 percent
Surfacing Materials	NA
Related Facilities	NA
Services	NA
Other	NA
Installation Rates	45 % of list price
Minimum Purchase Amount for Installation	\$5,000
Shipping/Freight Costs	25% of list price

This pricing is the same as all other COOPs that we work with. Volume discounts will be on a case by case basis.

2. Will this pricing structure be guaranteed for the term of the contract?

Yes

3. Please identify any additional fees that are not included in your proposed pricing and how those fees are determined.

No additional fees required.

4. Please outline any shipping, delivery, and freight charges associated with delivery to participating entities.

All deliveries will be charged @ 25% of the cost of equipment

6. Provide any additional information relevant to this section.

None at this time

5. Please provide information and pricing for warranties on products and services purchased through this contract.

There isn't any.